

SIoux CITY | SEPTEMBER 18-20 | 2024

**STRONGER**  
**TOGETHER**  
ANNUAL CONFERENCE & EXHIBIT

# Navigating the Digital Shift: Transforming Local Governance in the 21st Century

Jessica Bauer, Event Manager  
Lucas Casey, Director of Sales  
gWorks

♥ Handouts and presentations are available in the event app. ♥



# Navigating the Digital Shift: Transforming Local Governance in the 21st Century

Empowering Public Leaders to Build Smarter Government &  
Stronger Communities

Visit us at [gWorks.com](https://gWorks.com)

# Speakers



**Jessica Bauer, CMP**

Event Manager, gWorks



**Lucas Casey, MPA**

Director of Sales, gWorks

# gWorks empowers the public sector with technology for thriving communities.

2,500

Clients

98%

Client retention

170

Clients in Pennsylvania

## OUR MISSION

- Enable and empower public leaders
- Build smarter governments and stronger communities
- Use cloud solutions to remove friction
- Leverage simple, integrated technologies

The **all-in-one** cloud platform with custom solutions to fit your unique civic needs



**Document Storage**  
Managed by [Storage Hub](#)



**Work Orders & Operations**  
Managed by [Operations Hub](#)



**Payroll & Human Resources**  
Managed by [HR Hub](#)



**Asset & Property Mapping**  
Managed by [Maps Hub](#)



**Accounting & Budgeting**  
Managed by [Finance Hub](#)



**Citizen Engagement**  
Managed by [FrontDesk](#)



The Digital Transformation is Changing the Public Sector

# Embracing technological advancements for improved service delivery and transparency

- Overcoming challenges in citizen engagement
- Encouraging community adoption
- The necessity of long-term planning

Visit us at [gworks.com](https://gworks.com)



Let's start with a question...

# Who do you serve?

# That is, what do you call the people you serve?

# (Be nice!)

# Engaging the Public in Public Management

- Local government's job is to provide public goods and services to... citizens? ... customers? ... partners?
- Public expectations change depending on the role a member of the public is assuming:
  - **Citizen** - Participating in decision making and “sharing responsibility for determining course of government”
  - **Customer** - Seeking discrete goods or services
  - **Partner** - Involved in “doing the work” of government

Citizen,  
Customer,  
Partner

Engaging the Public  
in Public Management

# Embracing Technological Advancements

“Embracing technology is no longer an option, but a vital imperative for government agencies” - Lorna Stark, KPMG

## Service Delivery and Transparency

- Clear and open communication with residents
- Examples from the COVID-19 pandemic (e.g., Zoom meetings)

## Reshaping Traditional Processes

- Enhanced transparency in budgeting and financial management
- Benefits of integrated software systems





Citizen, Customer, or Partner?

# Citizen

- **Role as Citizen** : Participating in decision making and “sharing responsibility for determining course of government”
- **Example** : Public input and hearings on policy, budgets, visioning, etc.
- **Expectations of Citizens** : Driven by legal requirements
- **Digital Engagement Tools** : Online access and notifications of meeting agendas and minutes, audio/video, codes and policies, budgeting, etc.



The screenshot displays a user interface for a digital engagement platform. At the top, there are two dropdown menus: 'Upcoming' and 'All Categories'. Below these, a list of events is shown. The first event is 'Recycling Day' on 08/22/2022, with a 'No event' status. The second event is 'Community Storm Shelter' on 08/22/2022, also with a 'No event' status. The third event is '1st Street Closed Today' on 08/22/2022, with a 'No event' status. A red dot highlights a notification card for a 'MINUTES • CITY' document titled 'OCTOBER 21ST - BOARD MEETING'. The notification includes the event date/time (Aug 21, 2022 7:30 PM) and location (Keystone Town Hall 105 Main Street). A 'Download PDF' button is visible next to the notification title.

# The Role of Citizen Engagement in Reigniting Community Participation

Year after year we continue to see disengagement of residents and citizens with their government.

---

**29%**

of residents and citizens have attended a local government meeting

Source: Pew Research Study, 2018

---

**15-27%**

of eligible voters cast a vote

Source: Brennan, 2020

---



Citizen, Customer, or Partner?

# Customer

- **Role as Citizen** : Seeking discrete goods or services in exchange for payment
- **Example** : Water and sewer services, trash and recycling pickup, recreation programs, etc.
- **Expectations of Customers** : Driven by comparisons to the for-profit marketplace, demanding more of local gov all the time
- **Digital Engagement Tools** : Online account management, billing, payment, receipts, etc.

OPEN BILLS (5) PAYMENT HISTORY (14)

All All Status

[W72023] Water Bill  
Due: \$57.00  
Due Date: 09/08/2023  
Billed Date: 08/25/2023

CART

[W72023] Water Bill	\$57.00
[12345] Building Permit	\$100.00

Total: \$157.00

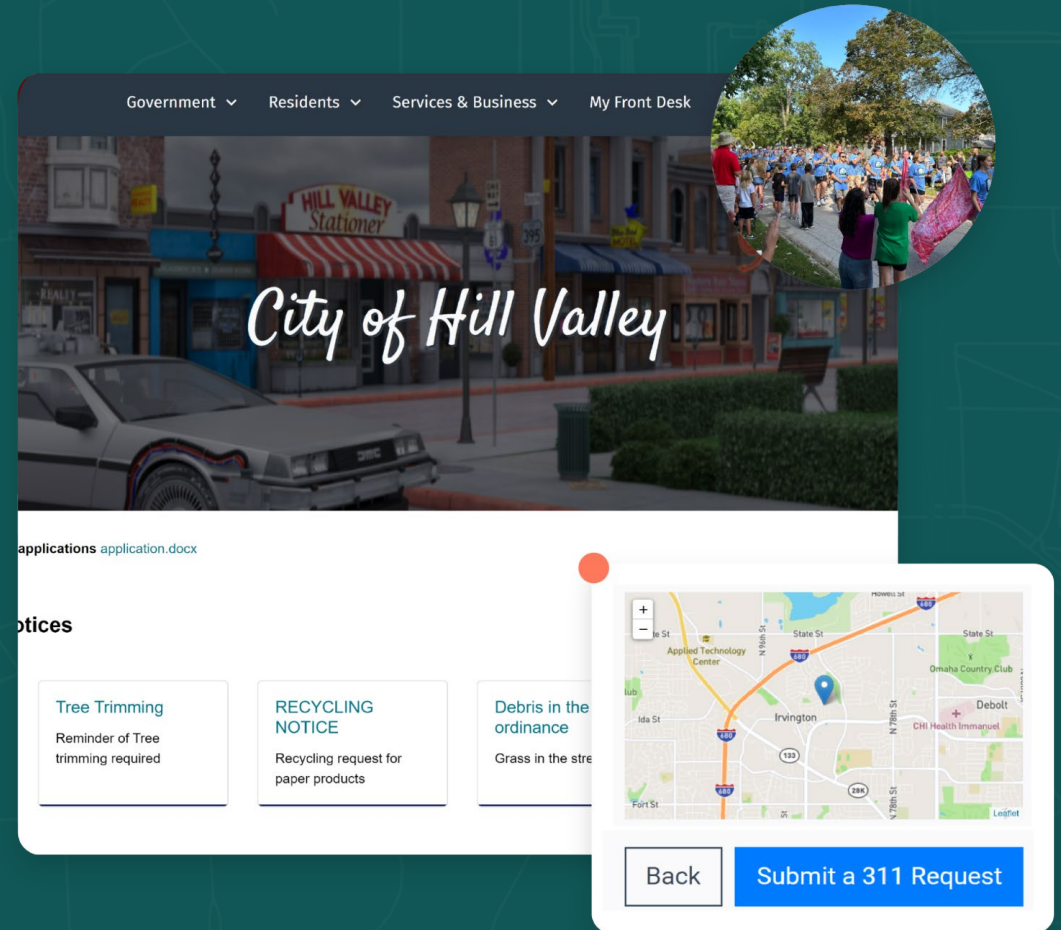
from Cart **Pay Now**

Proceed to Checkout

Citizen, Customer, or Partner?

# Partner

- **Role as Citizen** : Involved in “doing the work” of government
- **Example** : Reporting potholes, sorting recyclables,
- **Expectations of Partners** : Driven by need and opportunity to contribute, community values, self-interest
- **Digital Engagement Tools** : Citizen 311, Survey/opinion polling and outreach, etc.



# How to support growth of civic participation and encourage public sector engagement from citizens

“A good online experience correlates positively with the trust in government.”

**John O’Leary** *Route Fifty*

State and local government research leader at Deloitte

## STARTING POINTS

- Social media
- Hosting city council meetings virtually
- Open the channels of two way communication
- Make it easier for citizens to reach their local government officials

## CITIZEN ENGAGEMENT SOFTWARE

- Enhance the online experience for citizens and increase communication
- Provide all tools needed to encourage communication between a local government and citizens
- Ability to make posts and updates on a centralized page
- Capabilities to send out text and email alerts
- Receive 311 citizen requests and address needs promptly

# The integration of tech may create a more responsive and transparent government.

## Choosing the Right Tools

---

- Social media limitations
- Cloud-based software programs

## Features in Technology

---

- Citizen engagement (text and email notifications)
- Reporting tools, payment options & collaboration features
- Leveraging the right tools

# Seamless Integration

Denver staff was losing precious hours tracking forms and corresponding payments until they found there was an easier way

## Denver

Population: 1942 (2022)

Elevation: 948 ft





## Denver's experience highlights the power of digitizing city processes

By moving to an all in one online engagement platform, Denver was able to:

- Transition Parks & Recreation forms online
- Save nearly 7 hours on manual payment entries
- Increase registrations with over 320 forms processed
- Create additional forms for various city services
- Enhance accuracy with mandatory fields
- Reduce City Hall traffic and interruptions



# Streamline Citizen Engagement

Walters staff struggled with collecting online payments and relaying communication to their residents until they found there was an easier way

## **Walters**

Population: 2381 (2022)

Elevation: 1066 ft

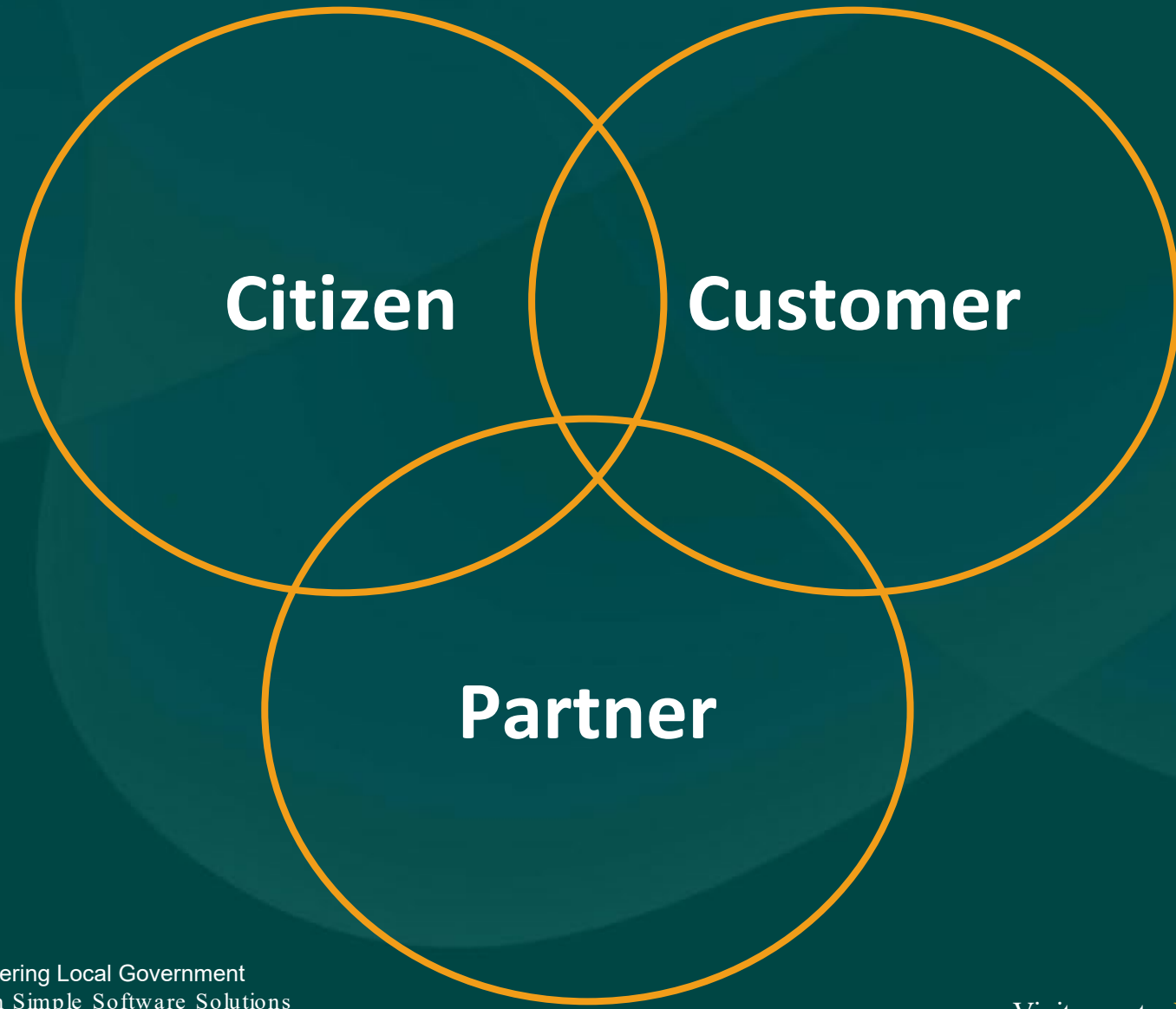


## Walter's experience highlights the power of consolidating features and leveraging the right tech tools

By moving to an all in one online engagement platform, Walters was able to:

- Enable instant text and email notifications
- Provide a self -service portal for bills and payments
- Reduced phone calls, walk -ins and manual payment entries by 15%
- Modernized operations with public notices and forms

# Q&A



# Thank you!

Follow us on social



Empowering Local Government  
through Simple Software Solutions

Visit us at [gWorks.com](https://gWorks.com)