

# Modernizing Government Technology:

Transforming the Local

Government Experience

Featuring

Dustin Brinkman

Digital Government Strategist &

Former City Official







Introductions



**Customer Experience** 



**Changing Expectations** 



Transforming Government Experience



Modern Government in Action



Questions









# BLOCKBUSTER

**MEMBERSHIP CARD** 

"YEAH. YOU'RE OLD ENOUGH"



# new release



#### **Your Channels**









### prime Movies we think you'll like



















PBS | MASTERPIECE Featured TV See more



HOWILIVENOW



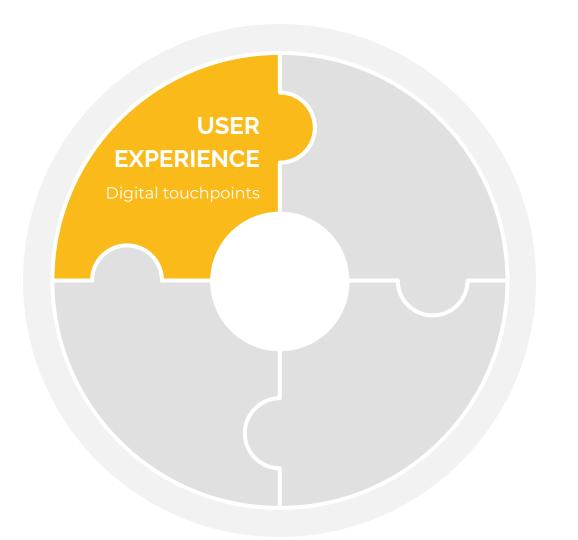






### Customer **Experience**

All possible touchpoints



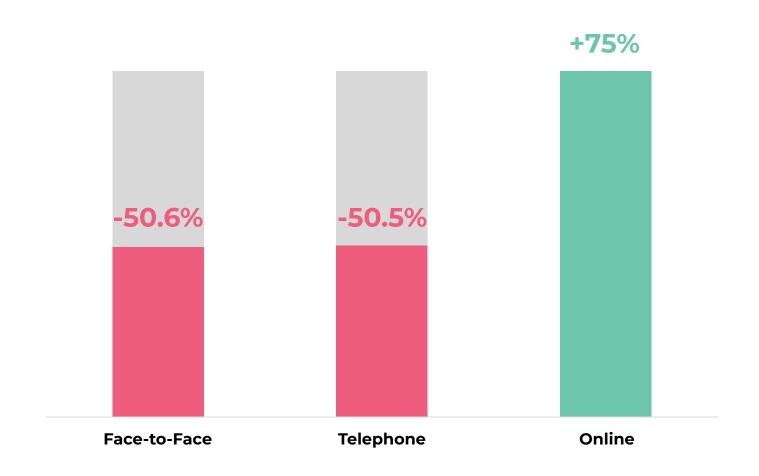
Paying utility bills and fees

Talking with government staff

Filling out a form or permit

### Changing customer expectations

Predicted volume per channel over the next 10 years



Source: Deloitte, 2015

# Old processes hurt staff efficiency and resident satisfaction





#### **GOVERNMENT STAFF**

Paper-based processes that slow productivity

Siloed systems that lead to confusion and disconnects across and within departments

Commercial systems poorly suited to govt

#### **RESIDENTS**

PDFs and paper-based processes

Little to no communication from govt organization

Inability to share feedback & requests

# Resident Expectations for Government Interaction is the same as they experience with the private sector

How to view the expectations....









## **Experience Pain Point**

I need to pay my utility bill.

How do I obtain a building permit?

### Search for My Need

Search using Google or via the Government Website

Locate resolution within 45 seconds or pick up the phone.

### Take Action

Can I complete my interaction digitally?

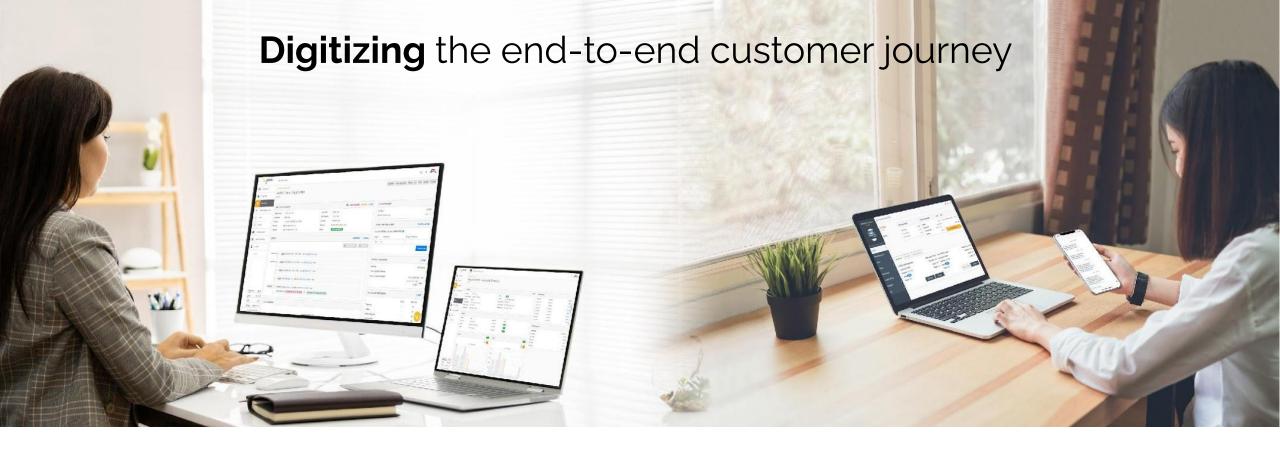
How many transactions require a human touch for completion?

# Resolve Issue

Is the interaction efficient for the resident and government?

Is the resident request handled automatically or does it require human intervention?





### **GOVERNMENT STAFF**

Time Savings

Less Stress

More Connected

Staff has more time

Residents are happy

Communication is improved

### **RESIDENTS**

Simpler Experiences

More Convenience

Higher Satisfaction

### **Modern Government** in Action

**Total Residents** 

38,119

Emails Sent in 2022

177,578

User Increase Since Aug 2021

500%

Texts Sent in 2022

897

### **Savings**

In-Person

Phone Call \$3.50

Online

\$0.30

### City of Walters, OK

Looked for ways to collect online payments and make more information available to citizens

200% Increase in online account creation since starting online services

46% Adoption from utility customers

Reduction in calls, walk-ins, and associated time spent



"FrontDesk has definitely surpassed our expectations. I'm excited for FrontDesk because it allows us to be caught up with the times and grow with our community."

Ashley Williams
Utility Billing Clerk
City of Walters, OK

